



Phase Out | Alcatel-Lucent OmniAccess Wireless

EF_PhaseOut_068_EN_060209 ● ● ● ● ●

06/02/09

Alcatel-Lucent OmniVista Mobility Manager end of sales announcement

Alcatel-Lucent OmniVista Mobility Manager sales will end and it will be replaced by OmniVista 3600 Air Manager, May 30, 2009.

Dear Partner,

This eFlash announces the End-of-Sales of OmniVista Mobility Manager. The following references are affected:

OV-MM-APL	OmniVista Mobility Manager Appliance. Includes one server (Dual Processor, RAID subsystem, dual power supply, 2GB RAM, 1U), 1 rackmount kit, 1 ethernet cable, software restore disk, quick start installation guide, user guide, front bezel, 2 power cords. Also Includes OmniVista Mobility Manager (pre-installed application) with a license certificate for 250 APs.
OV-MM-APLMK2	OmniVista Mobility Manager appliance Mark II. Includes one server (Dual Processor, RAID subsystem, dual power supply, 16GB RAM), pre-installed Mobility Manager software, 1 rackmount kit, 1 Ethernet cable, software restore disk, quick start installation guide, user guide, front bezel, and 2 power cords. Also includes a license activation certificate for 250 APs.
OV-MM-SRV-UG	OmniVista Mobility Manager server Mark II. Includes one server (Dual Processor, RAID subsystem, dual power supply, 16GB RAM), 1 rackmount kit, 1 ethernet cable, front bezel, and 2 power cords. OmniVista Mobility Manager SW is NOT included.
OV-MM-APL-HD-S	OV-MM appliance Spare Hard Drive (200GB)
OV-MM-APL-PSU-S	OV-MM appliance Spare Power Supply (520W)
OV-MM-SW	OmniVista Mobility Manager Software. Includes one Software distribution disk, quick start installation guide, and user guide. Also includes a license certificate for 50 APs. OmniVista Mobility Manager supports Linux RedHat ES 4.
OV-MM-CTX10	OmniVista Mobility Manager Context License (10 Security Contexts)
OV-MM-CTX50	OmniVista Mobility Manager Context License (50 Security Contexts)
OV-MM-LOC	RFID tag tracking and real time location tracking API license.

Phase Out | Alcatel-Lucent OmniAccess Wireless

EF_PhaseOut_068_EN_060209 ●●●●●

06/02/09

OV-MM-MVIS	3D Mesh topology visualization license
OV-MM-100UG	OmniVista Mobility Manager Expansion License (100 AP). Each OV-MM-100UG license adds management support for 100 additional APs. Upgrades are cumulative and multiple licenses can be applied to the same system. Managed APs can be local or remote.
OV-MM-APL-UL	Unlimited AP Expansion License for OmniVista Mobility Manager Appliance. The OV-MM-APL-UL license provides unlimited AP support on a single OmniVista Mobility Manager Appliance. Managed APs can be local or remote.
OV-MM-SW-UL	Unlimited AP Expansion License for OmniVista Mobility Manager. The OV-MM-SW-UL license provides unlimited AP support on a single OmniVista Mobility Manager System. Managed APs can be local or remote.

The OmniVista Mobility Manager platform is replaced by the newly released OmniVista 3600 Air Manager, which offers a much more powerful wireless management solution with increased scalability as well as third party Access Point Management.

Time Line - Order Fulfillment

Orders for the Mobility Manager will be accepted until May 30, 2009. However, Alcatel-Lucent strongly recommends transitioning orders to the new OmniVista 3600, which offers better capabilities and performance.

Time Line - Support

Software support for OmniVista Mobility Manager will be available for two years after the last SW release or the expiration date of valid support agreements for current customers, whichever comes last. After this period, Alcatel-Lucent will no longer provide software support. This being said, we also recommend that customer's transition to the new OmniVista 3600 for better support lead times.

Buy-back program for the OmniVista Mobility Manager installed base

The Buy-back program put in place by Alcatel-Lucent will allow for existing OmniVista Mobility Manager customers to benefit from the many advantages of the new OmniVista 3600 Air Manager. At the same time, the money spent on Mobility Manager can be used as a credit to purchase the new OmniVista 3600 Air Manager. As part of the buy-back program, Alcatel-Lucent will:

- Refund the purchase price of OmniVista Mobility Manager software and hardware that is listed on the purchase order to Alcatel-Lucent.
- Refund pro-rated service fees related to the OmniVista Mobility Manager. Pro rating is based on the validity of the service contract that was purchased vs. the actual time OmniVista Mobility Manager was under service contract (from beginning of service contract to upgrade).

Phase Out | Alcatel-Lucent OmniAccess Wireless

EF_PhaseOut_068_EN_060209 ●●●●●

06/02/09

- Offer a 30% discount for the new OmniVista 3600 Air Manager software and hardware purchased as part of this upgrade program. Service fees will be in line with contractual agreements.

To benefit from this upgrade program, the Alcatel-Lucent Business Partner shall commit that the end customer will get at least a 10% discount on the new OmniVista 3600 Air Manager software and hardware. The Business Partner shall also commit to offering a refund for the original OmniVista Mobility Manager purchase.

Type of Partner:	Direct Reseller, Indirect Reseller, Distributor
Accreditation:	All
Geographic Area:	WW

The content of this eFlash is for information only and may not apply to your region and/or to your certification level. This eFlash is not legally binding.

www.businesspartner.alcatel-lucent.com

Copyright © 2008. All Rights Reserved.

